SUJEET KUMAR

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PROFILE

- 4+ years of supply chain, operations, and continuous improvement experience with managing teams at high paced industry.
- Proven track record in process optimization, improved quality, cost reduction, and change management.
- Trusted for sound judgement, accountability, process excellence, improve productivity, self-motivation, and leadership skills.
- Strong collaborator with executive leadership, vendors, and cross-functional expertise.
- Skilled in leading high-performing fast paced culture with accuracy, results committed, and streamlining procurement processes.
- Recognized as team focused, team builder, interpersonal skills, and problem-solving attitude.
- Certified Lean Six Sigma Green Belt with hands on training in Kaizen, root-cause analysis, 5S, 5Why, process mapping.

EXPERIENCE

Walmart Canada

Assistant Manager, OMNI   Mar 2024 – Present

- Optimized inventory levels by coordinating daily with vendors on high-demand, high-margin items, resulting in a 10% increase in gross margin and improved store P&L.
- Designed and implemented an Excel-based dashboard to monitor store-level OMNI KPIs, increasing associate visibility and engagement with performance metrics by 85%.
- Collaborated with the Compliance team to reduce safety checklist-related tickets by 30% through data analysis.
- Conducted performance improvement discussions with associates, leading to a 95% boost in overall store performance.
- Spearheading a project aimed at enhancing Net Promoter Score (NPS) and product quality in online orders through Lean methodologies and process mapping, with projected improvements in customer satisfaction.

Walmart Canada

Lead Analyst, Compliance   Jul 2023 – Mar 2024

- Led cross-functional projects in Compliance Continuous Improvement (CCI), scheduling demand planning, and regulatory compliance, ensuring 100% adherence to corporate and government standards.
- Supervised daily compliance and safety training for associates and managers, enhancing company-wide safety and regulatory knowledge by 90%.
- Generated comprehensive monthly reports in compliance areas such as Health & Safety, Food Safety, and Sanitation, improving audit readiness and reducing regulatory risk.
- Developed a data-driven SOP for fresh food purchasing, reducing food wastage by 98% and contributing to an increase in overall profitability.
- Conducted and participated in regulatory compliance visits, minimizing risk and improving supply chain reliability, resulting in a 15% increase in sales through enhanced stock availability.

Walmart Canada

Manager | E-Comm Operations   May 2021 – Jun 2023

- Managed store-fulfilled E-Comm sales with a team of 25 associates, achieving a 25% YoY sales increase (~$3.5M GMV) by optimizing inventory and reducing nil-pick rate from 45% to 15%.
- Acted as liaison between Store Support Centre, store associates, and customers, improved CSAT scores across Mississauga market by understanding business strategy, provide training, problem solving, and analytical skills.
- Initiated strategic home delivery pilot program with Last mile delivery team's collaboration, increased orders from 0 to 120 WTD improve customer experience.
- Implemented <2H delivery (Express), delivered operational innovation by maintaining 95% on-time delivery rate.
- Collaborated with different vendors to ensure supply availability, kept customer focused mindset, boosting store NPS by 5 pts in 3 months.

Lucky Industries

Continuous Improvement Analyst - Supply Chain   Jan 2019 – Dec 2019

- Conducted time & motion studies, implementing Lean Six Sigma principles such as Kaizen for continuous improvement of automation, yielding a 35% increase in gear production line output.
- Redefined process control limits, increase parts accuracy by 20% in 6 months, lowering OpEx and improving product quality.
- Led cross-functional teams and follow up to implement dock-yard management system, reducing trailer queues and shunting requirements.
- Developed and delivered process engineering training programs, achieving a 25% waste reduction.
- Presented reports related to demand planning and supply planning to stakeholders for maintaining procurement operations.

EDUCATION

University of Windsor   Jan 2020 – Apr 2021
Master of Mechanical Engineering

Technical Skills: Minitab, PowerBI, Tableau, Microsoft applications (Excel, PowerPoint, Word), Google Sheets, SQL
Certifications: Lean Six Sigma Green Belt Certification, Process Improvement, Project Management, Microsoft Excel
Training: Lean Six Sigma Green Belt, Business Management, Power BI, Tableau, HTML, CSS, JS

Reference: Pawiterjit Kaur Rattan – Store Manager Walmart
                    Taha Mirza – Head of Launch & Expansion, Local Marketplace – Walmart US